

# Application Contract CBD 2009

11th China International Building & Decoration Fair  
 8-11 July, 2009, Guangzhou (Canton), PR China  
 Guangzhou International Convention & Exhibition Centre  
 Early Bird Rate valid until 31 January, 2009  
 Application Deadline: 15 May, 2009

**MEREBO**  
 MEREBO Messe Marketing  
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 20095 Hamburg  
 Germany  
 Tel. +49-40-3999905-0  
 Fax +49-40-3999905-25  
 E-mail contact@merebo.com

Discount Rate valid in April 2009

## Exhibitor

Company			
Address 1			
Address 2			
Telephone		Fax	
E-mail		VAT no.	
Contact Person			
Partner in China with address*			

## Full Package Stands (please tick your choice)

Stand Size	Dimensions	Normal Rate	Discount Rate
9 m <sup>2</sup> Row Stand	3 m x 3 m	<input type="checkbox"/> EUR 3000	EUR 2850
18 m <sup>2</sup> Row Stand	6 m x 3 m	<input type="checkbox"/> EUR 5900	EUR 5600
27 m <sup>2</sup> Row Stand	9 m x 3 m	<input type="checkbox"/> EUR 8800	EUR 8360
36 m <sup>2</sup> Head Stand	6 m x 6 m	<input type="checkbox"/> EUR 11800	EUR 11200
<input type="checkbox"/> <b>Corner Stand</b>	Surcharge of EUR 200 for 18 m <sup>2</sup> , EUR 300 for 27 m <sup>2</sup> (not available for 9 m <sup>2</sup> )		
<input type="checkbox"/> <b>Head Stand</b>	Surcharge of EUR 300 for 18 m <sup>2</sup> (not available for 9 m <sup>2</sup> and 27 m <sup>2</sup> )		

**Including:** Raw space, registration fee, exhibitor badges, 30 invitation tickets each 9 m<sup>2</sup>, catalogue entry with company description, visa invitation, special discount rates for several official hotels.

**Stand construction** in SYMA Octagonal System, carpet (available in 30 colours), company name in Chinese and Latin characters on fascia panel, lockable storage room (9 m<sup>2</sup>: 0,5 m<sup>2</sup>, 18 and more m<sup>2</sup>: 1 m<sup>2</sup>), information counter (27 and 36 m<sup>2</sup>: 2), table 70 x 70 cm (18 m<sup>2</sup>: 120 x 70 cm, 27 m<sup>2</sup>: 2 tables), 4 leather chairs (18 m<sup>2</sup>: 6, 27 m<sup>2</sup>: 8), paper basket, wall coat hanger, 3 x 100W spotlights each 9 m<sup>2</sup>, power socket 13A / 220V, daily stand cleaning.

**36 m<sup>2</sup> stands additionally:** meeting room (5 m<sup>2</sup> with 4 leather chairs and 1 table of 70 x 70 cm).

## Space only (please tick your choice)

m<sup>2</sup> with own stand construction

	Stand Size	Normal Rate	Discount Rate
Row stand (1 side open)	min. 36 m <sup>2</sup>	<input type="checkbox"/> EUR 190 / m <sup>2</sup>	EUR 180 / m <sup>2</sup>
Corner stand (2 sides open)	min. 36 m <sup>2</sup>	<input type="checkbox"/> EUR 200 / m <sup>2</sup>	EUR 190 / m <sup>2</sup>
Head stand (3 sides open)	min. 36 m <sup>2</sup>	<input type="checkbox"/> EUR 210 / m <sup>2</sup>	EUR 200 / m <sup>2</sup>
Island stand (4 sides open)	min. 144 m <sup>2</sup>	<input type="checkbox"/> EUR 220 / m <sup>2</sup>	EUR 210 / m <sup>2</sup>

**Including:** Raw space, registration fee, exhibitor badges, 20 invitation tickets each 36 m<sup>2</sup>, catalogue entry, visa invitation, special discount rates for the official hotels.

\* 10% discount for participants with Representative / Sales Offices in Mainland China (not Hong Kong or Taiwan)

<input type="text"/>	<input type="text"/>	<input type="text"/>
Place & Date	Name	Authorised signature

The attached Participation Terms are recognized as legally binding in all parts.  
 Terms of Payment: 50 % of total charges to be paid immediately upon receipt of the invoice. Remaining balance to be remitted before 15 May, 2009.

**Please return by fax to +49-40-3999905-25**

# Terms of participation

## 1. Application to participate in the exhibition

Applications are to be made on the enclosed form, which should be returned to MEREBO Messe Marketing at the earliest opportunity, filled in and signed with a legally binding signature. The rental contract comes into force once MEREBO Messe Marketing has informed the applicant in writing that he is admitted.

The exhibitors shall not be entitled to withdraw from the exhibition after admission. Notice of withdrawal shall be made in writing to the MEREBO Messe Marketing, and shall take effect only when written consent is given by MEREBO Messe Marketing and the exhibitor agrees to pay compensation in accordance with the sliding scale that follows. The cancellation charge is calculated as a proportion of the participation fee, depending on how long before the start of the event the withdrawal is received: 1. 6 months or more 25%, between 4 and 6 months 50%, between 0 and 4 months 100%.

MEREBO Messe Marketing is entitled to rescind the application contract or to terminate the application contract if the exhibitor opens insolvency proceedings or bankruptcy proceedings or if the company of the exhibitor goes into liquidation. However the full participation fees must be paid.

## 2. Participation fees and terms of payment

The participation fees are calculated in accordance with the clauses set out in the application form. The fee to be paid by the exhibitor to MEREBO Messe Marketing includes the rent for the space as well as the wide range of services offered by MEREBO Messe Marketing. The deadlines for payment given in the application form or the invoice must be observed. If the stand is allocated within 90 days of the start of the fair, then the full amount is due immediately. If the terms of payment are not met by the exhibitor, MEREBO Messe Marketing reserves the right to cancel the application. If the application is cancelled, the exhibitor is liable for 50% of the participation fees. In case of cancellation within 90 days before the exhibition begins, the full participation fees must be paid.

## 3. Co-exhibitors and additionally represented organisations

Co-exhibitors and additionally represented organisations must be applied for separately in writing, together with the application for the main exhibitor, and specifying their full addresses.

## 4. Cancellation or curtailment of the exhibition

MEREBO Messe Marketing shall not be required to refund the participation fees or any part thereof to the exhibitor or be liable for any loss or damage suffered by the exhibitor in the event that the exhibition is cancelled or suspended or the duration of the exhibition is reduced owing to such circumstances beyond MEREBO Messe Marketing's control as may be: - outbreak of war or civil unrest - orders of governmental or statutory authorities - fire, floods and other acts of God strikes by workmen; lockouts.

## 5. Non-liability

MEREBO Messe Marketing assumes no liability for exhibition items or display material and something like that just as consequential damages. MEREBO Messe Marketing moreover excludes all liability for disadvantages and damages suffered by exhibitors as the result of incorrect catalogue entries and additional services. This does not affect liability on the basis of wilful or gross negligent misconduct. Any liability for ensuring unhindered setting up and taking down of stands is excluded. Non-liability is valid for damage direct or indirect independent of legal ground. Non-liability refers to material, property and personal damage, i. e. damage to body and life. It is valid for the exhibitor as well as for any other persons participating in the exhibition. The non-liability mentioned above is also valid for the other exemptions and limitations of liability of these terms of exhibition which will be effective without restrictions.

## 6. Warranty

Complaints about any deficiencies in the stand or exhibition area are to be made in writing to MEREBO Messe Marketing immediately on taking over the stand, and at the latest on the last day for setting up stands, so that MEREBO Messe Marketing can remedy such deficiencies. Subsequent complaints cannot be considered, and cannot lead to claims against MEREBO Messe Marketing.

## 7. Legal venue

The legal venue and place of fulfilment for contractual payments is Hamburg/Germany. Federal German law shall apply to any disputes arising from the contract. This translation is intended only for guidance and information. To the best of our knowledge and belief it is a faithful representation of the German original; however, in the event of divergence between the English and the German text, the German takes precedence.