



HVACR / PS Southeast Asia 2016

23 – 25 November, 2016

JIExpo, Jakarta, Indonesia

**The 5th edition of the international exhibition on Heating, Ventilation, Air-Conditioning, Air Filtration & Purification, Refrigeration and Related Systems in Southeast Asia**

HVACR Southeast Asia is the gathering point for the industry's manufacturers, suppliers and vendors. Meeting the pressing demands and needs of buyers looking for new technology and products, it showcases the very latest on HVACR and Industrial applications and solutions.

Southeast Asia is poised for growth, with increasing demands in the industrial sector from the developing markets. To capture these buoyant markets, the exhibition is expanding to include Southeast Asia.

The HVACR industry globally is projected to grow to US\$120 billion in 2018, with Asia Pacific dominating the demand for HVAC equipment. Together as a region, construction projects for commercial, infrastructure and other projects will increase, stimulating the demand for HVAC products and services.

The construction industry in Indonesia is expecting a surge due to infrastructure projects scheduled for priority development in the Master Plan for Acceleration and Expansion of Indonesia's Economic Development 2011-2025 (MP3EI), making HVACR Southeast Asia 2016 a timely trade platform to meet the needs of Indonesia's infrastructure demands.

**Organizer**

- Informa Exhibitions

**Europe & America**

**Pavilion**

- MEREBO Messe Marketing

**Product Sectors**

- Ministry of Environment and Forestry, Ministry of Industry
- Ministry of Public Works and Public Housing
- Ministry of Trade - National Agency for Export Development
- AKI Indonesian Contractors Association
- APTEK Indonesia
- ASHRAE Indonesia Chapter
- BOMA Indonesia
- Indonesian Food & Beverage Association (GAPMMI)
- Green Building Council Indonesia (GBCI)
- Indonesian Professional Engineer Association (PIPI)
- Air Conditioning & Refrigeration Manufacturers' Association (ISKID)

**Exhibitor Profile**

- Accessories for insulation
- Air diffuser & muffler
- Air filters / blowers / fans & ventilators
- Air conditioning products
- Assembly supply for air-condition
- Centrifugal fan & axial fan
- Commercial refrigeration
- Cold storage components
- Cooling tower
- Fan coil unit / air handling unit
- Heat pumps
- HVAC testing, measurement
- Refrigerant
- Refrigeration machinery supplies
- Adhesive, sealant & coating
- Air dryers / air ducts / flexible ducts
- Air filtration & purification
- Air purifier based air-conditions
- Building automation and control
- Chillers / evaporators & condensers
- Cold storage assembled parts
- Controls & sensors
- Energy saving system
- Heat plate exchanges & heating equipment
- Humidifiers & dehumidifiers
- HVACR green product
- Refrigeration equipment & spare parts
- Screw compressors

**Participation Costs within the Europe & America Pavilion**
**Full Package Stands**

9 m <sup>2</sup> Row Stand	EUR 3825
12 m <sup>2</sup> Corner Stand	EUR 5100
15 m <sup>2</sup> Corner Stand	EUR 6350
18 m <sup>2</sup> Corner Stand	EUR 7600

**Space only**

Corner Stand (min. 18 m <sup>2</sup> )	EUR 330 / m <sup>2</sup>
Head Stand (min. 36 m <sup>2</sup> )	EUR 340 / m <sup>2</sup>

**Details of the Full Package Stands**

The Full Package Stands contain all necessary items of a high quality stand construction. They enable an attractive presentation of your company. Additional items such as machinery power connections, water supplies, show cases, kitchen units or any other special requirement can be ordered as well. Please refer to the attached stand layouts for all details.

**Full Package Stands contain:**

- Exhibition space
- Carpet in different colours
- 0.5 m<sup>2</sup> or 1 m<sup>2</sup> lockable storage room
- 1 Table 70 x 70 cm (18 m<sup>2</sup>: 2)
- 1 Power socket 220V
- 1 spotlights each 3 m<sup>2</sup>
- Listing in the Catalogue
- Stand construction in Octanorm System
- Company name on fascia panel
- 1 Information counter (18 m<sup>2</sup>: 2)
- 4 Leather chairs (18 m<sup>2</sup>: 6)
- 1 Paper basket
- Exhibitor Badges
- Daily stand cleaning

Contact for all companies from Europe and America

MEREBO Messe Marketing  
 Theodorstrasse 41P  
 22761 Hamburg  
 GERMANY  
 Phone: +49-40-399 99 05-0  
 Fax: +49-40-399 99 05-25  
 E-Mail: frank@merebo.com  
 Web: www.merebo.com

Contact for the rest of the world

Informa Exhibitions  
 111 Somerset Road #10-05  
 TripleOne Somerset  
 Singapore 238164  
 Tel: +65 6411 7777  
 Email: hvacrpsindonesia@informa.com

Web

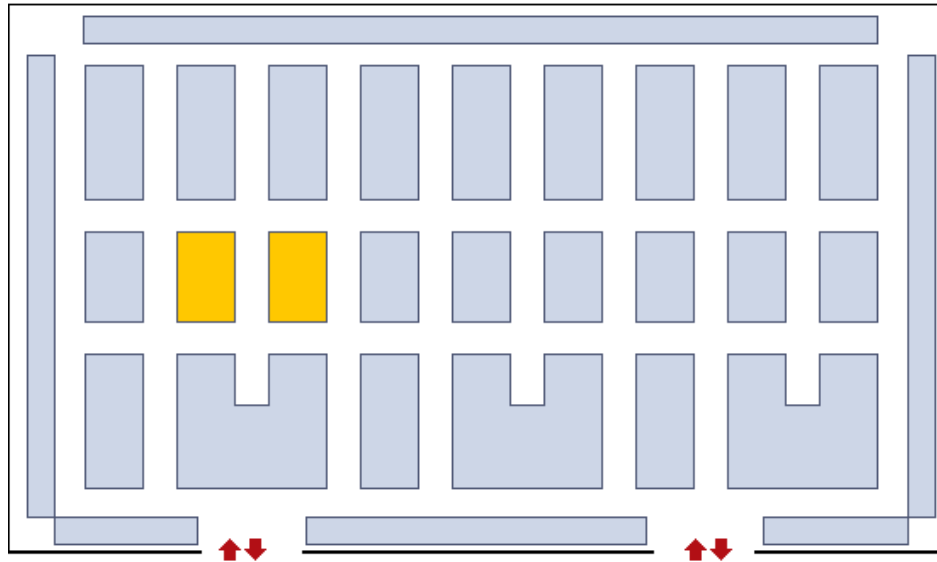
Please visit HVACR / PS SP Southeast Asia 2016 in the Internet



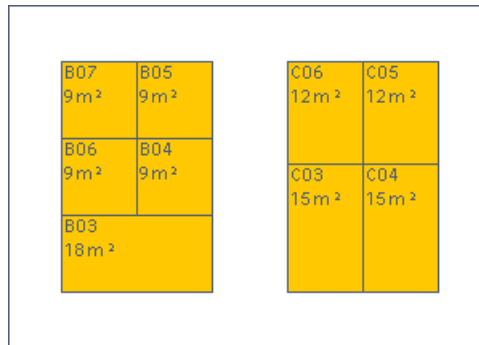
[www.hvacr.merebo.com](http://www.hvacr.merebo.com)

**Floor Plan**

HVACR/PC Southeast Asia 2016 will take place in Hall A2/A3 of the Jakarta International Expo (JI Expo). The Europe & America Pavilion by MEREBO is highlighted in yellow colour.



**Europe & America Pavilion**



The Full Package Stands are from 9 to 18 sqm.

The allocation will be made on first come first serve basis.

Please contact Frank Bode for current availabilities.

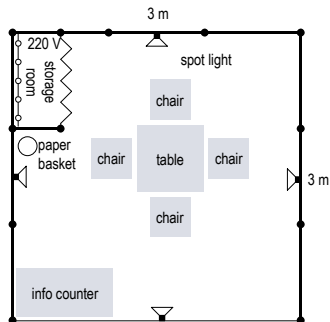
Phone +49-40-3999905-11

E-mail [frank@merebo.com](mailto:frank@merebo.com)

## 9 m<sup>2</sup>

Exhibition space of 3 m x 3 m including:

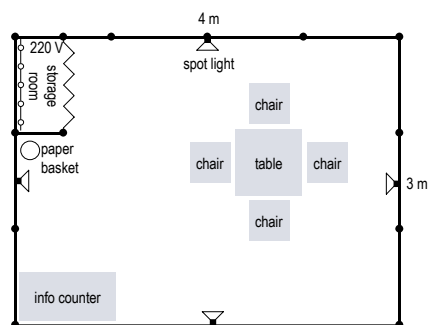
Stand construction in Octanorm system, carpet (in different colours), company name on fascia panel, 4 spotlights, 1 table 70 x 70 cm, 4 leather chairs, 1 information counter, 0.5 m<sup>2</sup> storage room with lockable folding door, 220V power socket, paper basket, daily stand cleaning



## 12 m<sup>2</sup>

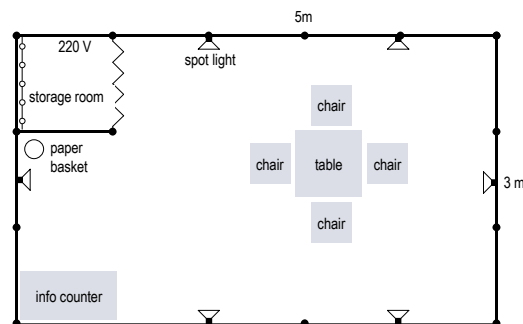
Exhibition space of 4 m x 3 m including:

Stand construction in Octanorm system, carpet (in different colours), company name on fascia panel, 4 spotlights, 1 table 70 x 70 cm, 4 leather chairs, 1 information counter, 0.5 m<sup>2</sup> storage room with lockable folding door, 220V power socket, paper basket, daily stand cleaning



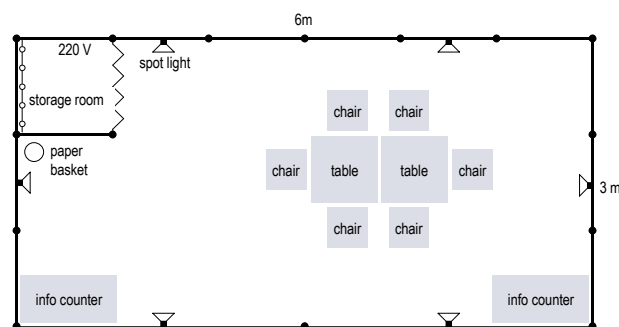
## 15 m<sup>2</sup>

Exhibition space of 5 m x 3 m including:  
 Stand construction in Octanorm system, carpet (in different colours), company name on fascia panel,  
 6 spotlights, 1 table 70 x 70 cm, 4 leather chairs, 1 information counter, 1 m<sup>2</sup> storage room with  
 lockable folding door, 220V power socket, paper basket, daily stand cleaning



## 18 m<sup>2</sup>

Exhibition space of 6 m x 3 m including:  
 Stand construction in Octanorm system, carpet (in different colours), company name on fascia panel,  
 6 spotlights, 2 tables 70 x 70 cm, 6 leather chairs, 2 information counters, 1 m<sup>2</sup> storage room with  
 lockable folding door, 220V power socket, paper basket, daily stand cleaning



# Application Contract HVACR/PS Southeast Asia 2016

5th International Heating, Ventilation, Air-Conditioning, Air Filtration & Purification,  
Refrigeration Exhibition  
23-25 November, 2016  
Jakarta, Indonesia, JIE Jakarta International Expo  
Application Deadline: 31 August, 2016  
Early Bird Discount valid until 30 April, 2016

**MEREBO**  
MEREBO Messe Marketing  
Theodorstrasse 41P  
22761 Hamburg  
Germany  
Tel. +49-40-3999905-0  
Fax +49-40-3999905-25  
E-mail contact@merebo.com

## Exhibitor

Company	<input type="text"/>		
Address 1	<input type="text"/>		
Address 2	<input type="text"/>		
Telephone	<input type="text"/>	Fax	<input type="text"/>
E-mail	<input type="text"/>	VAT no.	<input type="text"/>
Contact Person	<input type="text"/>		

## Full Package Stands (please tick your choice)

Stand Size	Dimensions	Normal Rate	Early Bird Rate
<input type="checkbox"/> 9 m <sup>2</sup> Row Stand	3 m x 3 m	EUR 3825	EUR 3675
<input type="checkbox"/> 12 m <sup>2</sup> Corner Stand	4 m x 3 m	EUR 5100	EUR 4900
<input type="checkbox"/> 15 m <sup>2</sup> Corner Stand	5 m x 3 m	EUR 6350	EUR 6100
<input type="checkbox"/> 18 m <sup>2</sup> Corner Stand	6 m x 3 m	EUR 7600	EUR 7400
<input type="checkbox"/> <b>Corner Stand</b>	Surcharge of EUR 100 for 9 m <sup>2</sup> , included for 12, 15 and 18 m <sup>2</sup>		
<input type="checkbox"/> <b>Head Stand</b>	Surcharge of EUR 100 for 18 m <sup>2</sup> , not available for 9, 12 and 15 m <sup>2</sup>		

**Including:** Raw space, registration fee, exhibitor badges, catalogue entry with company description, special discount rates for the official hotel.

**Stand construction** in Octanorm System, carpet, company name on fascia board, lockable storage room (12 m<sup>2</sup>: 0,5 m<sup>2</sup>, 15 and 18 m<sup>2</sup>: 1 m<sup>2</sup>), 1 information counter (15 and 18 m<sup>2</sup>: 2), 1 table 70 x 70 cm (18 m<sup>2</sup>: 2 tables), 4 leather chairs (18 m<sup>2</sup>: 6), 1 paper basket, 4 spotlights (15 and 18 m<sup>2</sup>: 6), 1 power socket 220V, daily stand cleaning.

## Space only (please tick your choice)

m<sup>2</sup> with own stand construction

Stand Size	Normal Rate	Early Bird Rate
<input type="checkbox"/> Row stand (1 side open) not available	-	
<input type="checkbox"/> Corner stand (2 sides open) min. 18 m <sup>2</sup>	EUR 330 / m <sup>2</sup>	EUR 320 / m <sup>2</sup>
<input type="checkbox"/> Head stand (3 sides open) min. 36 m <sup>2</sup>	EUR 340 / m <sup>2</sup>	EUR 330 / m <sup>2</sup>
<input type="checkbox"/> Island stand (4 sides open) not available	-	

**Including:** Raw space, registration fee, exhibitor badges, catalogue entry with company description, special discount rates for the official hotel.

<input type="text"/>	<input type="text"/>	<input type="text"/>
Place & Date	Name	Authorised signature

The Participation Terms are recognized as legally binding in all parts. ([www.merebo.com/Terms](http://www.merebo.com/Terms))  
Terms of Payment: 50% of total charges to be paid immediately upon receipt of the invoice. Remaining balance to be remitted before 31 August, 2016.

**Please return by e-mail or fax**



# Terms of participation

## 1. Application to participate in the exhibition

Applications are to be made on the enclosed form, which should be returned to MEREBO Messe Marketing at the earliest opportunity, filled in and signed with a legally binding signature. The rental contract comes into force once MEREBO Messe Marketing has informed the applicant in writing that he is admitted.

The exhibitors shall not be entitled to withdraw from the exhibition after admission. Notice of withdrawal shall be made in writing to the MEREBO Messe Marketing, and shall take effect only when written consent is given by MEREBO Messe Marketing and the exhibitor agrees to pay compensation in accordance with the sliding scale that follows. The cancellation charge is calculated as a proportion of the participation fee, depending on how long before the start of the event the withdrawal is received: 1. 6 months or more 25%, between 4 and 6 months 50%, between 0 and 4 months 100%.

MEREBO Messe Marketing is entitled to rescind the application contract or to terminate the application contract if the exhibitor opens insolvency proceedings or bankruptcy proceedings or if the company of the exhibitor goes into liquidation. However the full participation fees must be paid.

## 2. Participation fees and terms of payment

The participation fees are calculated in accordance with the clauses set out in the application form. The fee to be paid by the exhibitor to MEREBO Messe Marketing includes the rent for the space as well as the wide range of services offered by MEREBO Messe Marketing. The deadlines for payment given in the application form or the invoice must be observed. If the stand is allocated within 90 days of the start of the fair, then the full amount is due immediately. If the terms of payment are not met by the exhibitor, MEREBO Messe Marketing reserves the right to cancel the application. If the application is cancelled, the exhibitor is liable for 50% of the participation fees. In case of cancellation within 90 days before the exhibition begins, the full participation fees must be paid.

## 3. Co-exhibitors and additionally represented organisations

Co-exhibitors and additionally represented organisations must be applied for separately in writing, together with the application for the main exhibitor, and specifying their full addresses.

## 4. Cancellation or curtailment of the exhibition

MEREBO Messe Marketing shall not be required to refund the participation fees or any part thereof to the exhibitor or be liable for any loss or damage suffered by the exhibitor in the event that the exhibition is cancelled or suspended or the duration of the exhibition is reduced owing to such circumstances beyond MEREBO Messe Marketing's control as may be: - outbreak of war or civil unrest - orders of governmental or statutory authorities - fire, floods and other acts of God strikes by workmen; lockouts.

## 5. Non-liability

MEREBO Messe Marketing assumes no liability for exhibition items or display material and something like that just as consequential damages. MEREBO Messe Marketing moreover excludes all liability for disadvantages and damages suffered by exhibitors as the result of incorrect catalogue entries and additional services. This does not affect liability on the basis of wilful or gross negligent misconduct. Any liability for ensuring unhindered setting up and taking down of stands is excluded. Non-liability is valid for damage direct or indirect independent of legal ground. Non-liability refers to material, property and personal damage, i. e. damage to body and life. It is valid for the exhibitor as well as for any other persons participating in the exhibition. The non-liability mentioned above is also valid for the other exemptions and limitations of liability of these terms of exhibition which will be effective without restrictions.

## 6. Warranty

Complaints about any deficiencies in the stand or exhibition area are to be made in writing to MEREBO Messe Marketing immediately on taking over the stand, and at the latest on the last day for setting up stands, so that MEREBO Messe Marketing can remedy such deficiencies. Subsequent complaints cannot be considered, and cannot lead to claims against MEREBO Messe Marketing.

## 7. Legal venue

The legal venue and place of fulfilment for contractual payments is Hamburg/Germany. Federal German law shall apply to any disputes arising from the contract. This translation is intended only for guidance and information. To the best of our knowledge and belief it is a faithful representation of the German original; however, in the event of divergence between the English and the German text, the German takes precedence.