
INDOWATER



2012

Surabaya
Expo & Forum

International Water, Wastewater & Recycling Technology Expo & Forum

Surabaya, Indonesia

Grand City Convex

11 – 13 July, 2012

INDOWATER 2012 Surabaya

INDOWATER is the largest and most comprehensive Water and Wastewater Expo in Indonesia. Surabaya will once again host Indonesia's No. 1 Water, Wastewater & Recycling Technology Event: INDOWATER, now for the 8th time. This leading trade show was established in Jakarta and it is now held every year, alternately in Jakarta and Surabaya.

Over 9,000 delegates and trade buyers will congregate at INDOWATER 2012 Surabaya. The Expo will showcase over 300 exhibitors on the latest solutions and technologies for municipality water, sewerage and industrial wastewater management.

Show Title INDOWATER 2012 – 8th International Water, Wastewater & Recycling Technology Expo & Forum

Venue Grand City Convex Surabaya

Organizers

- PT. Napindo Media Ashatama
- MEREBO Messe Marketing (Europe, America & Australia Pavilion)
- et. al.

Scope of Exhibits

- Water Supply and Drainage
- Water and Sewage
- Membrane and Fittings
- Drinking Water Equipment
- Instruments
- Meters and Auto-control Systems
- Service
- Storage and Others
- etc.

Review of INDOWATER 2010 Surabaya

Number of Exhibitors 287

Exhibiting Nations 17 (Australia, China, Finland, France, Germany, India, Indonesia, Italy, Japan, Korea, Malaysia, Singapore, Switzerland, Taiwan, Thailand, The Netherlands, USA)

Exhibition Area 6600 m²

Number of Visitors 5111

The Participation

That's MEREBO: All inclusive! The main attention of MEREBO is to provide you with full service and high standards to simplify your participation as much as possible. Our renowned partners for freight forwarding, individual stand design, travel, accommodation, etc. will also support you.

MEREBO and partners are always available on-site to ensure a smooth show process for you and your company.

Participation Costs

Full Package Stands within the

Europe America & Australia Pavilion

Space only (EUR per m²)

9 m ² Row Stand	EUR 2800	Row Stand	EUR 230
12 m ² Row Stand	EUR 3600	Corner Stand	EUR 235
18 m ² Row Stand	EUR 5400	Head Stand	EUR 240
24 m ² Head Stand	EUR 7100	Island Stand	EUR 245

Up to **6% Early Bird Discount** available until 11 January, 2012 (please refer to the Application Form)!

Details of the Full Package Stands

The Full Package Stands contain all necessary items of a high quality stand construction. They enable an attractive presentation of your company. Additional items such as machinery power connections, water supplies, show cases, kitchen units or any other special requirement can be ordered as well. Please refer to the attached stand layouts for all details.

Full Package Stands contain:

- Exhibition space
- Stand construction in Octanorm System
- Carpet
- Company name on fascia panel
- Lockable storage room (9 and 12 m²: 0.5 m², 18 and 24 m²: 1 m²)
- 1 Information counter (24 m²: 2 pc.)
- 1 Power socket 220V
- 1 Paper basket
- 1 Wall coat hanger
- 1 spotlights each 3 m²
- Table 70 x 70 cm (18 and 24 m²: 2 tables)
- 4 Leather chairs (18 and 24 m²: 6)
- Exhibitor Badges
- 30 Visitor Invitation Tickets each 9 m²
- Daily stand cleaning
- Listing in the Catalogue

The Venue

INDOWATER 2012 will take place at the "Grand City Convex". It is the unbeatable location in the Central Business District of Surabaya. Grand City contains a state-of-the-art shopping mall, a conference center and the exhibition & convention halls.



The venue is easily accessible from all directions. It is located on cross-streets

Walikota Mustajab and Kusuma Bangsa, two major roads running North-South and East-West across the city.

Contact

For companies from Europe, America & Australia

MEREBO Messe Marketing

Jakobikirchhof 9, 20095 Hamburg, Germany

Phone: +49-40-399 99 05-0, Fax: +49-40-399 99 05-25

E-Mail: contact@merebo.com

Web: www.merebo.com

Main organizer

PT. Napindo Media Ashatama

Jl. Kelapa Sawit XIV Blok M1 No.10, Komplek Billy & Moon, Pondok Kelapa

Jakarta 13450, Indonesia

Phone: +62-21-8650962, Fax: +62-21-8650963

E-Mail: agung@napindo.com

Internet: www.napindo.com

Web

Please visit INDOWATER 2012 in the Internet

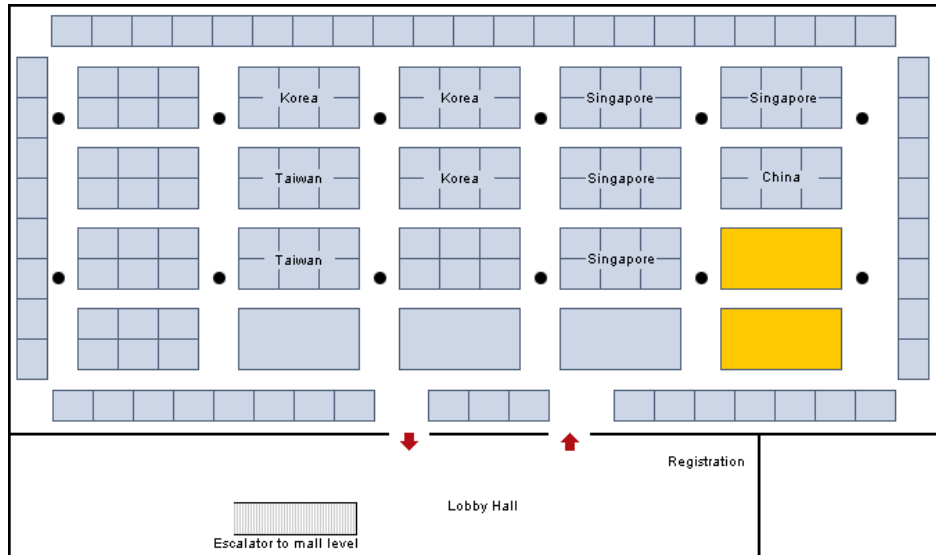


www.indowater.merebo.com

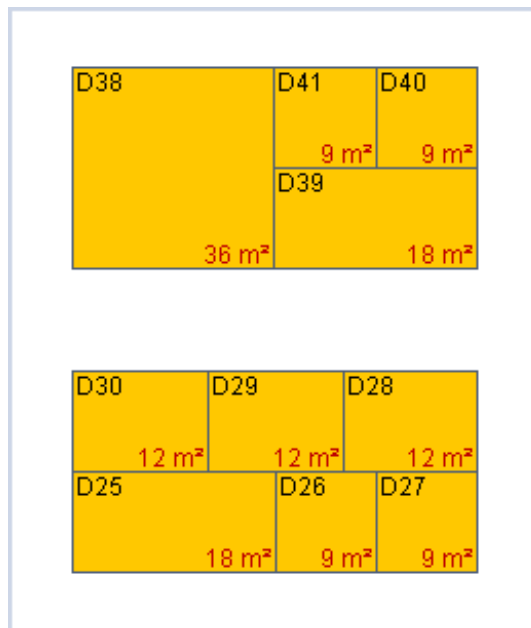
INDOWATER 2012 Floor Plan

Floor Plan

INDOWATER 2012 takes place at the Grand City Convex Surabaya. The Europe, America & Australia Pavilion by MEREBO is highlighted in yellow colour.



Europe, America & Australia Pavilion



Please contact

Ms. Helen Ha Huyen Le
for current availabilities.

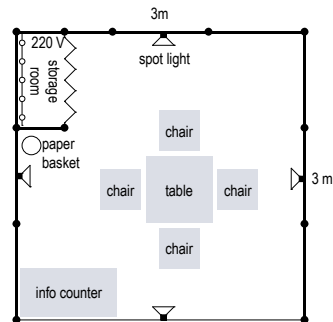
Phone +49-40-3999905-15

E-mail helen@merebo.com

9 m²

Exhibition space of 3 m x 3 m including:

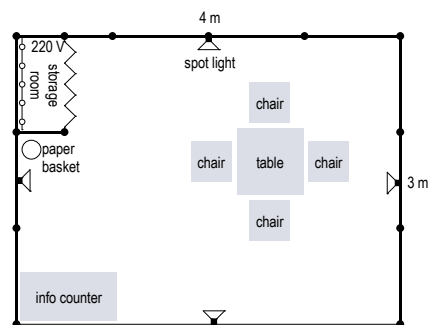
Stand construction in Octanorm system, carpet (selection of different colours), company name in Latin characters on fascia panel, 4 spotlights, 1 table 70 x 70 cm, 4 leather chairs, 1 information counter, 0.5 m² storage room with lockable folding door, 220V power socket, paper basket, wall coat hanger, daily stand cleaning



12 m²

Exhibition space of 4 m x 3 m including:

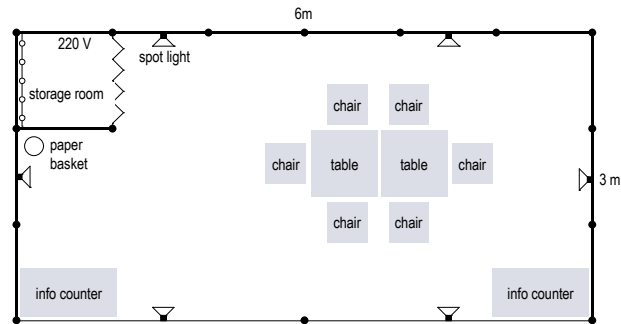
Stand construction in Octanorm system, carpet (selection of different colours), company name in Latin characters on fascia panel, 4 spotlights, 1 table 70 x 70 cm, 4 leather chairs, 1 information counter, 0.5 m² storage room with lockable folding door, 220V power socket, paper basket, wall coat hanger, daily stand cleaning



18 m²

Exhibition space of 6 m x 3 m including:

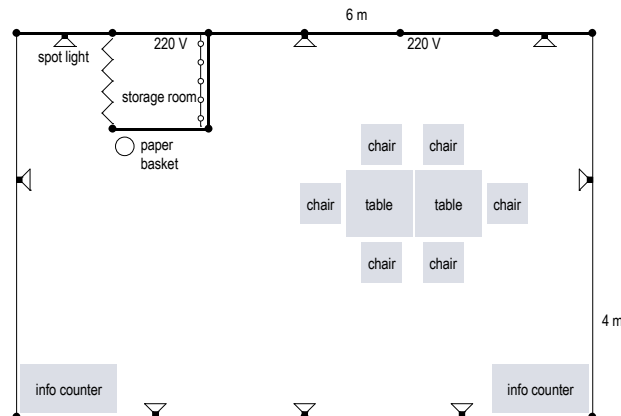
Stand construction in Octanorm system, carpet (selection of different colours), company name in Latin characters on fascia panel, 6 spotlights, 2 tables 70 x 70 cm, 6 leather chairs, 2 information counters, 1 m² storage room with lockable folding door, 220V power socket, paper basket, wall coat hanger, daily stand cleaning



24 m²

Exhibition space of 6 m x 4 m including:

Stand construction in Octanorm system, carpet (selection of different colours), company name in Latin characters on fascia panel, 8 spotlights, 2 tables 70 x 70 cm, 6 leather chairs, 2 information counters, 1 m² storage room with lockable folding door, 220V power socket, paper basket, wall coat hanger, daily stand cleaning



Application Contract INDOWATER 2012

8th International Water, Wastewater and Recycling Technology Expo & Forum
11 - 13 July, 2012
Surabaya, Indonesia
Grand City Convex
Application Deadline: 11 May, 2012
Early Bird Rates valid until 11 January, 2012

MEREBO
MEREBO Messe Marketing
Jakobikirchhof 9
20095 Hamburg
Germany
Tel. +49-40-3999905-0
Fax +49-40-3999905-25
E-mail contact@merebo.com

Exhibitor

Company	<input type="text"/>		
Address 1	<input type="text"/>		
Address 2	<input type="text"/>		
Telephone	<input type="text"/>	Fax	<input type="text"/>
E-mail	<input type="text"/>	VAT no.	<input type="text"/>
Contact Person	<input type="text"/>		

Full Package Stands (please tick your choice)

Stand Size	Dimensions	Normal Rate	Early Bird Rate
<input type="checkbox"/> 9 m ² Row Stand	3 m x 3 m	EUR 2800	EUR 2650
<input type="checkbox"/> 12 m ² Row Stand	4 m x 3 m	EUR 3600	EUR 3400
<input type="checkbox"/> 18 m ² Row Stand	6 m x 3 m	EUR 5400	EUR 5100
<input type="checkbox"/> 24 m ² Head Stand	6 m x 4 m	EUR 7100	EUR 6700
<input type="checkbox"/> Corner Stand	Surcharge of EUR 100 for 9, 12 m ² and EUR 200 for 18 m ² (not available for 24 m ²)		
<input type="checkbox"/> Head Stand	Surcharge of EUR 300 for 18 m ² (not available for 9 m ² and 12 m ²)		

Including: Raw space, registration fee, exhibitor badges, 30 invitation tickets each 9 m², catalogue entry with company description, special discount rates for several official hotels.

Stand construction in Octanorm System, carpet, company name on fascia board, lockable storage room (9 and 12 m²: 0,5 m², 18 and 24 m²: 1 m²), information counter (9 and 12 m²: 1 pc., 18 m² and 24 m²: 2 pcs.), 1 spotlight (100W) each 3 m², 1 table (9 and 12 m²: 70 x 70 cm, 18 m² and 24 m²: 120 x 70 cm), leather chairs (9 and 12 m²: 4 pcs., 18 m² and 24 m²: 6 pcs.), paper basket, wall coat hanger, power socket 220V, daily stand cleaning.

Space only (please tick your choice)

m² with own stand construction

Stand Size	Normal Rate	Early Bird Rate
<input type="checkbox"/> Row stand (1 side open) min. 15 m ²	EUR 235 / m ²	EUR 225 / m ²
<input type="checkbox"/> Corner stand (2 sides open) min. 36 m ²	EUR 240 / m ²	EUR 230 / m ²
<input type="checkbox"/> Head stand (3 sides open) min. 36 m ²	EUR 245 / m ²	EUR 235 / m ²
<input type="checkbox"/> Island stand (4 sides open) min. 72 m ²	EUR 250 / m ²	EUR 240 / m ²

Including: Raw space, registration fee, exhibitor badges, 50 invitation tickets, catalogue entry with company description, special discount rates for the official hotels.

<input type="text"/>	<input type="text"/>	<input type="text"/>
Place & Date	Name	Authorised signature

The Participation Terms are recognized as legally binding in all parts. (www.merebo.com/Terms)

Terms of Payment: 30% of total charges to be paid immediately upon receipt of the invoice. Remaining balance to be remitted before 11 May, 2012.

Please return by fax to +49-40-3999905-25

Terms of participation

1. Application to participate in the exhibition

Applications are to be made on the enclosed form, which should be returned to MEREBO Messe Marketing at the earliest opportunity, filled in and signed with a legally binding signature. The rental contract comes into force once MEREBO Messe Marketing has informed the applicant in writing that he is admitted.

The exhibitors shall not be entitled to withdraw from the exhibition after admission. Notice of withdrawal shall be made in writing to the MEREBO Messe Marketing, and shall take effect only when written consent is given by MEREBO Messe Marketing and the exhibitor agrees to pay compensation in accordance with the sliding scale that follows. The cancellation charge is calculated as a proportion of the participation fee, depending on how long before the start of the event the withdrawal is received: 1. 6 months or more 25%, between 4 and 6 months 50%, between 0 and 4 months 100%.

MEREBO Messe Marketing is entitled to rescind the application contract or to terminate the application contract if the exhibitor opens insolvency proceedings or bankruptcy proceedings or if the company of the exhibitor goes into liquidation. However the full participation fees must be paid.

2. Participation fees and terms of payment

The participation fees are calculated in accordance with the clauses set out in the application form. The fee to be paid by the exhibitor to MEREBO Messe Marketing includes the rent for the space as well as the wide range of services offered by MEREBO Messe Marketing. The deadlines for payment given in the application form or the invoice must be observed. If the stand is allocated within 90 days of the start of the fair, then the full amount is due immediately. If the terms of payment are not met by the exhibitor, MEREBO Messe Marketing reserves the right to cancel the application. If the application is cancelled, the exhibitor is liable for 50% of the participation fees. In case of cancellation within 90 days before the exhibition begins, the full participation fees must be paid.

3. Co-exhibitors and additionally represented organisations

Co-exhibitors and additionally represented organisations must be applied for separately in writing, together with the application for the main exhibitor, and specifying their full addresses.

4. Cancellation or curtailment of the exhibition

MEREBO Messe Marketing shall not be required to refund the participation fees or any part thereof to the exhibitor or be liable for any loss or damage suffered by the exhibitor in the event that the exhibition is cancelled or suspended or the duration of the exhibition is reduced owing to such circumstances beyond MEREBO Messe Marketing's control as may be: - outbreak of war or civil unrest - orders of governmental or statutory authorities - fire, floods and other acts of God strikes by workmen; lockouts.

5. Non-liability

MEREBO Messe Marketing assumes no liability for exhibition items or display material and something like that just as consequential damages. MEREBO Messe Marketing moreover excludes all liability for disadvantages and damages suffered by exhibitors as the result of incorrect catalogue entries and additional services. This does not affect liability on the basis of wilful or gross negligent misconduct. Any liability for ensuring unhindered setting up and taking down of stands is excluded. Non-liability is valid for damage direct or indirect independent of legal ground. Non-liability refers to material, property and personal damage, i. e. damage to body and life. It is valid for the exhibitor as well as for any other persons participating in the exhibition. The non-liability mentioned above is also valid for the other exemptions and limitations of liability of these terms of exhibition which will be effective without restrictions.

6. Warranty

Complaints about any deficiencies in the stand or exhibition area are to be made in writing to MEREBO Messe Marketing immediately on taking over the stand, and at the latest on the last day for setting up stands, so that MEREBO Messe Marketing can remedy such deficiencies. Subsequent complaints cannot be considered, and cannot lead to claims against MEREBO Messe Marketing.

7. Legal venue

The legal venue and place of fulfilment for contractual payments is Hamburg/Germany. Federal German law shall apply to any disputes arising from the contract. This translation is intended only for guidance and information. To the best of our knowledge and belief it is a faithful representation of the German original; however, in the event of divergence between the English and the German text, the German takes precedence.