



Water China 2009

10th International Water, Wastewater & Water Treatment Trade Show



PVP China 2009

9th International Pump, Valve & Pipe Trade Show

4 - 6 March, 2009

Canton (Guangzhou), PR China

Guangzhou International Convention & Exhibition Centre

Basic Facts

Venue Guangzhou International Convention & Exhibition Centre, Hall 1-1

Host China Foreign Trade Center (Group)

Organizers China Foreign Trade Guangzhou Exhibition Corp.
MEREBO Messe Marketing (International participation)

Sponsors The Membrane Industry Association of PR China
China Urban Water Association
Guangdong Provincial Environmental Protection Bureau
Guangdong Provincial Association of Water Supply
Guangdong Provincial Association of Environmental Protection Industry
Guangzhou Provincial Bottled Drinking Water Industry Association
Guangzhou Municipal Gardens Bureau
Guangzhou Municipal City Water Saving Office

Scope of exhibits

Water China 2009

Water Treatment Equipment
Industrial Water Treatment
Drinking Water Treatment & Equipment
Process Water Filtration
Disinfection Equipment
Membrane Separation Technology Instruments
Controls & Automation
Water Pipes & Drains
Sewer Inspection
Cleaning & Maintenance
etc.

PVP China 2009

Pumps: Diving Pumps, Pipeline Pumps,
Centrifugal Pumps, Vacuum Pumps, Clean Water
Pumps, Wastewater Pumps, Chemical Pumps

Valves: Ball Valves, Butterfly Valves, Gate Valves,
Electromagnetic Valves, Sewer Valves,
Drain Valves, Diaphragm Valves, Valve Fittings

Pipes: Plastic Pipes, Metal Pipes, FRP Pipes

Review The last Water China / PVP China took place from 4 to 7 March, 2008 in hall 1-1 of the Guangzhou International Convention & Exhibition Centre. Organizers have been the China Foreign Trade Guangzhou Exhibition Corp. in cooperation with MEREBO Messe Marketing, in charge for the „International Pavilion“. Concurrently held trade fairs have been the CHIFA / PTG 2008 and DRINKTEC CHINA/SINO PACK and PRINTING SOUTH CHINA 2008.

Exhibitor statistics 386 exhibitors in total
 91 international exhibitors
 17 exhibiting nations (Germany, US, UK, Italy, Austria, Sweden, Turkey, Israel, Japan, Korea, France, Netherlands, Australia, Singapore, Malaysia, Hong Kong, Taiwan)

Visitor statistics 8590 trade visitors

Visitors by...

| | | |
|-------------------------|--|--|
| ...business nature | 36% Manufacturer | 5% Importer & Exporter |
| | 28% Agent | 3% Distributor |
| | 5% Retailer | 4% Institute |
| | 6% Wholesaler | 1% Government department |
| | 6% End-user | 6% Others |
| | | |
| ...nature of industry | 24% Petro-chemical, electronics, energy & resources, metallurgy, plastic, boiler | 8% Construction programs, real estate & hotel |
| | 20% Environmental protection engineering | 4% Designing academies, institutes, universities |
| | 14% Water supply company | 2% Pharmacy |
| | 14% Food & beverage | 1% Government departments |
| | | 13% Others |
| ...exhibits of interest | 35% Water treatment equipment | 5% Water construction design |
| | 12% Ultra pure and distilled water | 3% Pump |
| | 8% Valve | 3% Water filtration and disinfection |
| | 8% Wastewater treatment technology | 2% Industrial circulation cooling water |
| | 7% Pipe | 2% Water save technology |
| | 6% Water supply system | 2% Water meter |
| | 5% Membrane separation technology | 2% Pipeline system inspection |
| | | |
| ...objectives of visit | 44% Collecting market info | 9% Meeting new and regular clients |
| | 32% Purchasing | 2% Others |
| | 13% Attending technical seminars | |

The Participation

That's MEREBO: All inclusive! The main attention of MEREBO is to provide you with full service and high standards to simplify your participation as much as possible. Our renowned partners for freight forwarding, individual stand design, travel, accommodation, etc. will also support you.

MEREBO and partners are always available on-site to ensure a smooth show process for you and your company.

Participation Costs

Full Package Stands within the

International Pavilion

Space only (EUR each m²)

| | | | |
|------------------|----------|--------------|---------|
| 12 m² Row Stand | EUR 2900 | Row Stand | EUR 180 |
| 18 m² Row Stand | EUR 4300 | Corner Stand | EUR 185 |
| 24 m² Row Stand | EUR 5700 | Head Stand | EUR 190 |
| 36 m² Head Stand | EUR 8500 | Island Stand | EUR 195 |

Up to **4% Early Bird Discount** available until 31st October, 2008 (please refer to the Application Form)!

Details of the Full Package Stands

The Full Package Stands contain all necessary items of a high quality stand construction. They enable an attractive presentation of your company. Additional items such as machinery power connections, water supplies, show cases, kitchen units or any other special requirement can be ordered as well. Please refer to the attached stand layouts for all details.

Full Package Stands contain:

- Exhibition space
- Stand construction in SYMA Panel 33 System
- Carpet (selection of 30 different colours)
- Company name in Chinese and Latin characters on fascia panel
- Lockable storage room (12 m²: 0.5 m², 18 and more m²: 1 m²)
- 1 information counter (36 m²: 2)
- 1 table 70 x 70 cm (18 and 24 m²: 120 x 70 cm)
- 4 Leather chairs (18 and 24 m²: 6)
- 1 Paper basket
- 1 Wall coat hanger
- • 1 100W spotlights each 3 m²
- 1 Power socket 13A / 220V
- 3 Exhibitor badges each 12 m²
- 30 Visitor invitation tickets each 12 m²
- Daily stand cleaning
- Listing in the catalogue
- **36 m² stands additionally:** 5 m² meeting room with 4 leather chairs and 1 table (70 x 70 cm)

International Pavilion

Now for the ninth time MEREBO will organize an International Pavilion at the show. Started in 2001 with a group of German, Austrian and Swiss companies, we have constantly extended the areas of the International Pavilion to whole Europe and Northern America.

At Water China 2009 / PVP China 2009, we are glad to offer our services to all international participants and their Chinese partners as well as to overseas associations, trade press and national groups.

The detailed stand plans for the International Pavilion can be seen in the attachment of this brochure.

The Venue



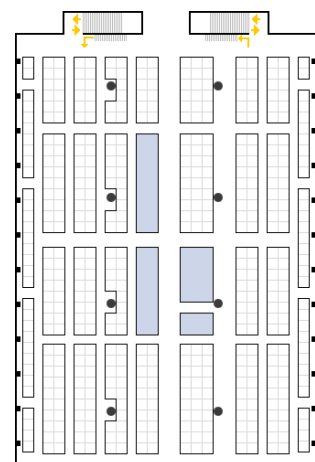
Opened in January 2003, the Guangzhou International Convention & Exhibition Centre is the biggest and most incredible exhibition center in Asia! It is a venue of superlatives! The indoor exhibition space is now around 230,000 sqm. After the finish of the complete project it will be 340,000 sqm, which makes the venue the second largest in the world.

The venue is located in the South-East of Guangzhou on the Pazhou Island. It is easy to reach by taxi or subway (Metro). The leading 5 star hotels will also provide with shuttle services during the fair.

Water China 2009 / PVP China 2009 will take place in hall 1-1 of the Guangzhou International Convention & Exhibition Centre. The gross area is approx. 12,000 m².



Location of Water China 2009 / PVP China 2009



Floor plan (please see attachment of this brochure for detailed view)

Guangzhou

Guangzhou (also known as Canton) has a population of approx. 11 million and is the capital city of the province of Guangdong (85 million). Guangdong Province is handling 40% of all imports and exports of China. It is top ranked in 25% of all Chinese industry sectors and without doubt China's "Powerhouse". The Pearl River Delta is considered as the most urbanized area worldwide with metropolitan cities such as Hong Kong, Shenzhen, Dongguang, Guangzhou, Foshan, Shunde and Zhuhai.

The way to Guangzhou

Currently there are non-stop flights from Europe to Guangzhou via Frankfurt by Lufthansa, via Helsinki by Finnair or via Paris by Air France & China Southern Airlines. Alternatively you can fly to Shanghai, Beijing or Hong Kong and take one of the many connecting flights to Guangzhou with Air China or China Southern Airlines. Please contact your travel agency or check the internet.

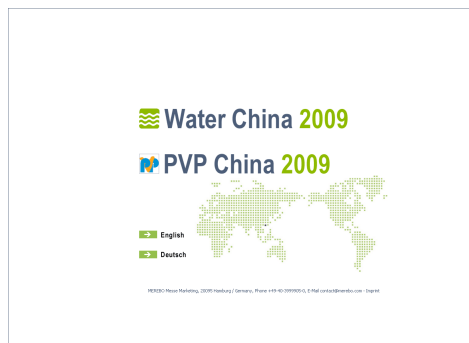
Foreign visitors are required to have an invitation letter for attending events before a visa may be issued. MEREBO will support you in this procedure and the host will send you this invitation letter for attending the exhibition. MEREBO can also arrange hotel reservations for special discount rates at the 5-star official hotels.

Contact

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 20095 Hamburg
 Germany
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 Fax: +49-40-3999905-25
 E-Mail: contact@merebo.com
 Web: www.merebo.com

Internet

Please visit the Water China 2009 / PVP China 2009 web site

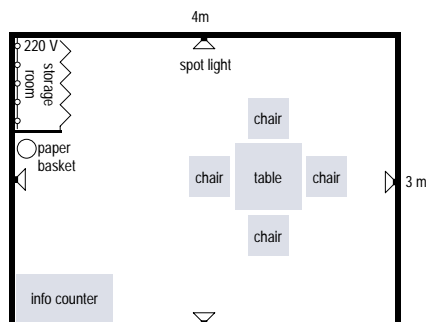


www.waterchina.merebo.com

12 m²

Exhibition space of 4m x 3m including:

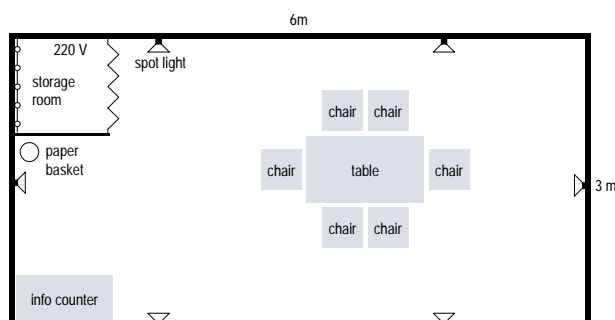
Stand construction in SYMA Panel 33 system, carpet (selection of 30 different colours), company name in Chinese and Latin characters on fascia panel, 4 spotlights, 1 table 70 x 70 cm, 4 leather chairs, 1 information counter, 0.5 m² storage room with lockable folding door, 220V power socket, paper basket, wall coat hanger, daily stand cleaning



18 m²

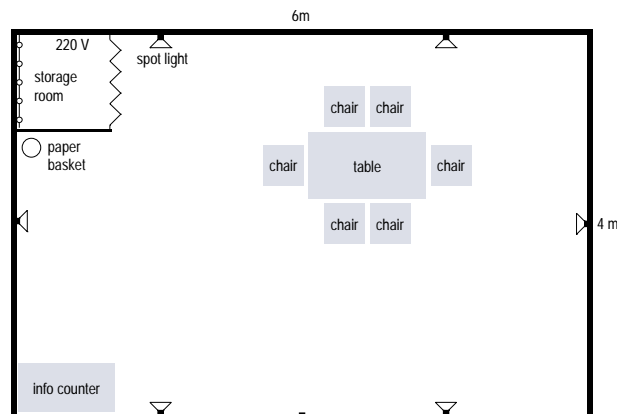
Exhibition space of 6m x 3m including:

Stand construction in SYMA Panel 33 system, carpet (selection of 30 different colours), company name in Chinese and Latin characters on fascia panel, 6 spotlights, 1 table 120 x 70 cm, 6 leather chairs, 1 information counter, 1 m² storage room with lockable folding door, 220V power socket, paper basket, wall coat hanger, daily stand cleaning



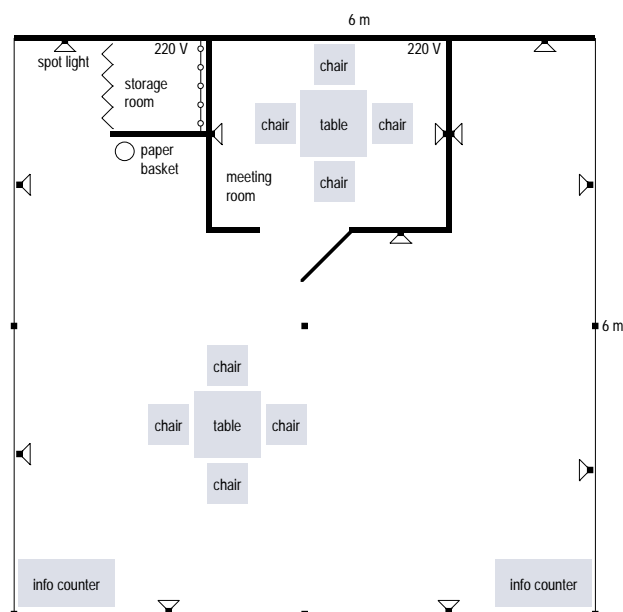
24 m²

Exhibition space of 6m x 4m including:
 Stand construction in SYMA Panel 33 system, carpet (selection of 30 different colours), company name in Chinese and Latin characters on fascia panel, 6 spotlights, 1 table 120 x 70 cm, 6 leather chairs, 1 information counter, 1 m² storage room with lockable folding door, 1 no. of 220V power socket, paper basket, wall coat hanger, daily stand cleaning

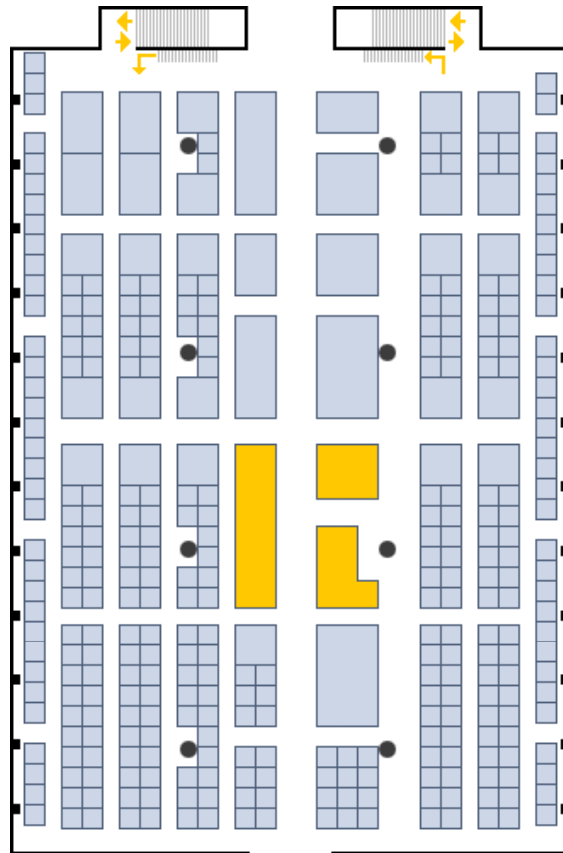


36 m²

Exhibition space of 6m x 6m including:
 Stand construction in SYMA Panel 33 system, carpet (selection of 30 different colours), company name in Chinese and Latin characters on fascia panel, 12 spotlights, 2 tables 70 x 70 cm, 8 leather chairs, 2 information counters, 5 m² meeting room with lockable door, 1 m² storage room with lockable folding door, 2 no. of 220V power socket, paper basket, wall coat hanger, daily stand cleaning



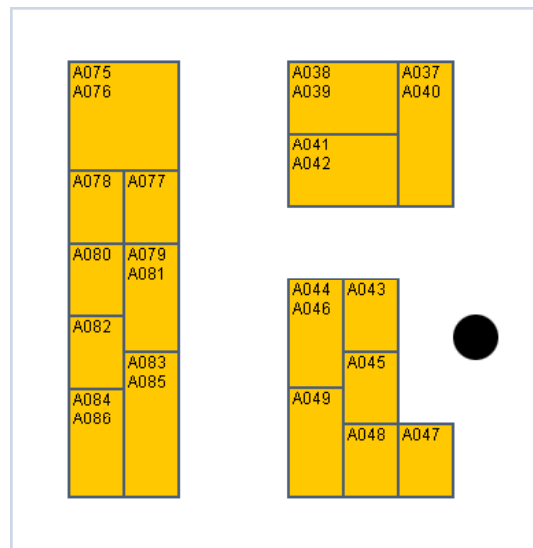
Floor Plan



Water China 2009/
PVP China 2009
takes place in hall 1-1.

The yellow highlighted areas are
the International Pavilion.

The International Pavilion



| Stand size | Stand number |
|-----------------------------|--|
| 12 m ² (4m x 3m) | A043 (corner stand) A047 (corner stand) A048 A077 A078 A080 A082 |
| 18 m ² (6m x 3m) | A044/A046 A049 A079/A081 A084/A086 |
| 24 m ² (8m x 3m) | A037/A040 A083/A085 |
| 24 m ² (6m x 4m) | A038/A039 A041/A042 A043/A044 |
| 36 m ² (6m x 6m) | A075/A076 |

Application Contract Water China 2009 / PVP China 2009

10th International Water, Wastewater & Water Treatment Trade Show
9th International Pump, Valve & Pipe Trade Show
4-6 March, 2009, Guangzhou (Canton), PR China
Early Bird Rate valid until 31 October, 2008
Application Deadline: 16 January, 2009
Application Deadline Catalogue Exhibition: 6 February, 2009

MEREBO
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20095 Hamburg
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E-mail contact@merebo.com

Exhibitor

| | | | |
|----------------|--|---------|--|
| Company | | | |
| Address 1 | | | |
| Address 2 | | | |
| Telephone | | Fax | |
| E-mail | | VAT no. | |
| Contact Person | | | |

Full Package Stands (please tick your choice)

| Stand Size | Dimensions | Normal Rate | Early Bird Rate |
|--|--|-----------------------------------|-----------------|
| 12 m ² Row Stand | 4 x 3 m | <input type="checkbox"/> EUR 2900 | EUR 2400 |
| 18 m ² Row Stand | 6 x 3 m | <input type="checkbox"/> EUR 4300 | EUR 3600 |
| 24 m ² Row Stand | 6 x 4 m (8 x 3 m) | <input type="checkbox"/> EUR 5700 | EUR 4800 |
| 36 m ² Head Stand | 6 x 6 m | <input type="checkbox"/> EUR 8500 | EUR 7400 |
| <input type="checkbox"/> Corner Stand | Surcharge of EUR 200 for 18 and 24 m ² (not available for 12 m ²) | | |
| <input type="checkbox"/> Head Stand | Surcharge of EUR 300 for 24 m ² (not available for 12 and 18 m ²) | | |

Including: Raw space, registration fee, exhibitor badges, 30 invitation tickets each 12 m², catalogue entry with company description, visa invitation, special discount rates for several official hotels.

Stand construction in SYMA Panel 33 System, carpet (available in 30 colours), company name in Chinese and Latin characters on fascia panel, lockable storage room (12 m²: 0.5 m², 18 and more m²: 1 m²), 1 information counter (36 m²: 2), 1 table 70 x 70 cm (18 and 24 m²: 120 x 70 cm), 4 leather chairs (18 and 24 m²: 6), 1 paper basket, 1 wall coat hanger, 1 100W spotlights each 3 m², 1 power socket 13A / 220V, daily stand cleaning.

36 m² stands additionally: 5 m² meeting room with 4 leather chairs and 1 table (70 x 70 cm).

Space only (please tick your choice)

m² with own stand construction

| | Stand Size | Normal Rate | Early Bird Rate |
|-----------------------------|------------------------|---|--------------------------|
| Row stand (1 side open) | min. 36 m ² | <input type="checkbox"/> EUR 150 / m ² | EUR 140 / m ² |
| Corner stand (2 sides open) | min. 36 m ² | <input type="checkbox"/> EUR 155 / m ² | EUR 145 / m ² |
| Head stand (3 sides open) | min. 72 m ² | <input type="checkbox"/> EUR 160 / m ² | EUR 150 / m ² |
| Island stand (4 sides open) | min. 72 m ² | <input type="checkbox"/> EUR 165 / m ² | EUR 155 / m ² |

Including: Raw space, registration fee, exhibitor badges, 50 invitation tickets each 36 m², catalogue entry with company description, visa invitation, special discount rates for several official hotels.

Catalogue Exhibition Stand

EUR 600

Including: One presentation wall in the Panel Exhibition Zone (2.5m height x 1m width) for company poster (incl. poster print), catalogue holder, entry with company description in the official show catalogue, collecting and forwarding your on-site contacts after the show

| | | |
|----------------------|----------------------|----------------------|
| <input type="text"/> | <input type="text"/> | <input type="text"/> |
| Place & Date | Name | Authorised signature |

The attached Terms of Participation are recognized as legally binding in all parts. (www.merebo.com/Terms)
Terms of Payment: 50 % of total charges to be paid immediately upon receipt of the invoice. Remaining balance to be remitted before 4 January, 2009 (Catalogue exhibitors before 6 February, 2009).

Please return by fax to +49-40-3999905-25

Terms of participation

1. Application to participate in the exhibition

Applications are to be made on the enclosed form, which should be returned to MEREBO Messe Marketing at the earliest opportunity, filled in and signed with a legally binding signature. The rental contract comes into force once MEREBO Messe Marketing has informed the applicant in writing that he is admitted.

The exhibitors shall not be entitled to withdraw from the exhibition after admission. Notice of withdrawal shall be made in writing to the MEREBO Messe Marketing, and shall take effect only when written consent is given by MEREBO Messe Marketing and the exhibitor agrees to pay compensation in accordance with the sliding scale that follows. The cancellation charge is calculated as a proportion of the participation fee, depending on how long before the start of the event the withdrawal is received: 1. 6 months or more 25%, between 4 and 6 months 50%, between 0 and 4 months 100%.

MEREBO Messe Marketing is entitled to rescind the application contract or to terminate the application contract if the exhibitor opens insolvency proceedings or bankruptcy proceedings or if the company of the exhibitor goes into liquidation. However the full participation fees must be paid.

2. Participation fees and terms of payment

The participation fees are calculated in accordance with the clauses set out in the application form. The fee to be paid by the exhibitor to MEREBO Messe Marketing includes the rent for the space as well as the wide range of services offered by MEREBO Messe Marketing. The deadlines for payment given in the application form or the invoice must be observed. If the stand is allocated within 90 days of the start of the fair, then the full amount is due immediately. If the terms of payment are not met by the exhibitor, MEREBO Messe Marketing reserves the right to cancel the application. If the application is cancelled, the exhibitor is liable for 50% of the participation fees. In case of cancellation within 90 days before the exhibition begins, the full participation fees must be paid.

3. Co-exhibitors and additionally represented organisations

Co-exhibitors and additionally represented organisations must be applied for separately in writing, together with the application for the main exhibitor, and specifying their full addresses.

4. Cancellation or curtailment of the exhibition

MEREBO Messe Marketing shall not be required to refund the participation fees or any part thereof to the exhibitor or be liable for any loss or damage suffered by the exhibitor in the event that the exhibition is cancelled or suspended or the duration of the exhibition is reduced owing to such circumstances beyond MEREBO Messe Marketing's control as may be: - outbreak of war or civil unrest - orders of governmental or statutory authorities - fire, floods and other acts of God strikes by workmen; lockouts.

5. Non-liability

MEREBO Messe Marketing assumes no liability for exhibition items or display material and something like that just as consequential damages. MEREBO Messe Marketing moreover excludes all liability for disadvantages and damages suffered by exhibitors as the result of incorrect catalogue entries and additional services. This does not affect liability on the basis of wilful or gross negligent misconduct. Any liability for ensuring unhindered setting up and taking down of stands is excluded. Non-liability is valid for damage direct or indirect independent of legal ground. Non-liability refers to material, property and personal damage, i. e. damage to body and life. It is valid for the exhibitor as well as for any other persons participating in the exhibition. The non-liability mentioned above is also valid for the other exemptions and limitations of liability of these terms of exhibition which will be effective without restrictions.

6. Warranty

Complaints about any deficiencies in the stand or exhibition area are to be made in writing to MEREBO Messe Marketing immediately on taking over the stand, and at the latest on the last day for setting up stands, so that MEREBO Messe Marketing can remedy such deficiencies. Subsequent complaints cannot be considered, and cannot lead to claims against MEREBO Messe Marketing.

7. Legal venue

The legal venue and place of fulfilment for contractual payments is Hamburg/Germany. Federal German law shall apply to any disputes arising from the contract. This translation is intended only for guidance and information. To the best of our knowledge and belief it is a faithful representation of the German original; however, in the event of divergence between the English and the German text, the German takes precedence.